



Kent Hirschfelder
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CAREER SUMMARY

A July, 2007 article in the St. Louis Business Journal about Kent Hirschfelder stated: “Hirschfelder... brokered nearly all the sales of independent, local restaurants here in the last eight years.” Maybe not “all”, but he is responsible for almost 100 deals in the Metro area, which included some large regional chains.

Some of the testimonials from his peers in the newspaper article:

He...pays great attention to detail.

He knows what they're (restaurants) worth and closes an incredible number of deals a year.

He's very bright, experienced, and has high integrity.

His deal-making skills caught the attention of the National Restaurant Association, which asked him to deliver a seminar at the NRA Show in Chicago. In May 2007 he presented “Buying and Selling a Restaurant-What Every Foodservice Professional Should Know” to a large group of show attendees. He owned and operated multiple restaurant locations in the St. Louis market over a period of twenty-five years and brings that experience and understanding of the restaurant business from an owner/operator perspective to his clients. He is an expert on the region, from site selection and negotiation to local industry trends.

EDUCATION

B.A & MBA-Washington University in St. Louis

ORGANIZATIONS

Board of Directors-Missouri Restaurant Association

ICSC-International Council of Shopping Centers

Site Source- A National Tenant Representation Network

CIRB-Council of International Restaurant Real Estate Brokers

St. Louis Association of Realtors

Missouri Association of Realtors

National Association of Realtors



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